

HUMBOLDT
STORAGE AND MOVING COMPANY

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February 8, 1993

Associate Roofing Company, Inc.
P.O. Box 122
Scituate, MA 02060
ATTN: Michael Lynch

Dear Mike:

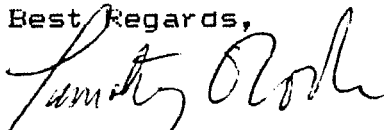
I would like to take this opportunity to thank you for the exemplary job in reroofing our warehouse. As you well know, we had previously interviewed a number of contractors, not only to get the most competitive price, but also a commitment for future service.

Associate Roofing Company went beyond the call of duty in completing the job in less than the quoted time, and under what may have been our worst weather conditions of the season.

Please do not hesitate to have any of your prospective clients call my office for any information regarding your abilities or levels of service. I would not hesitate to recommend your services to anyone.

Once again, thank you for a great job. I look forward with great anticipation to our future endeavors.

Best Regards,



Timothy O'Toole
Operations Manager

We Deliver *Excellence!*

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